

RECRUIT AVYUKTA..END TO END RECRUITMENT CRM

GENERIC RECRUITMENT MECHANISM

Phase 1: JD, Requirement Gathering

Phase 2: Resource Identification: Excel/CVs that are meeting the JD are gathered from the Data Banks and portals such as naukri/dice/shine/jobsahead/indeed etc.

Phase 3:

Qualification parameters are set for Candidate: Calling/Emailing as per the location and the availability quotient and the skill set

Phase 5:

Forward short listed candidates to Candidates for 2nd stage

Generic / Conventional recruitment :
20 Empanelments

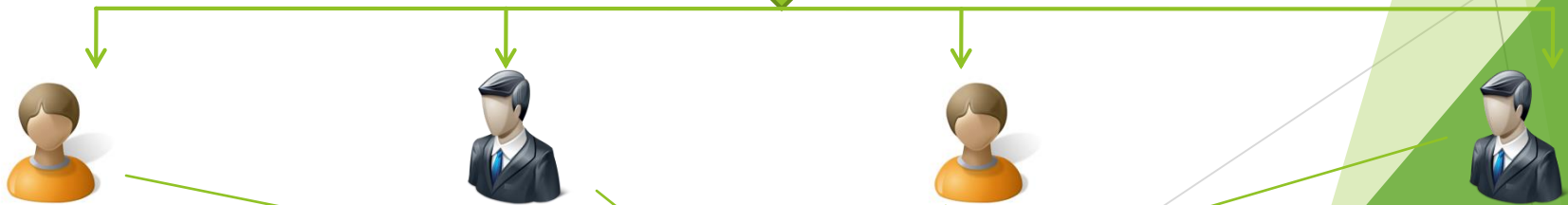
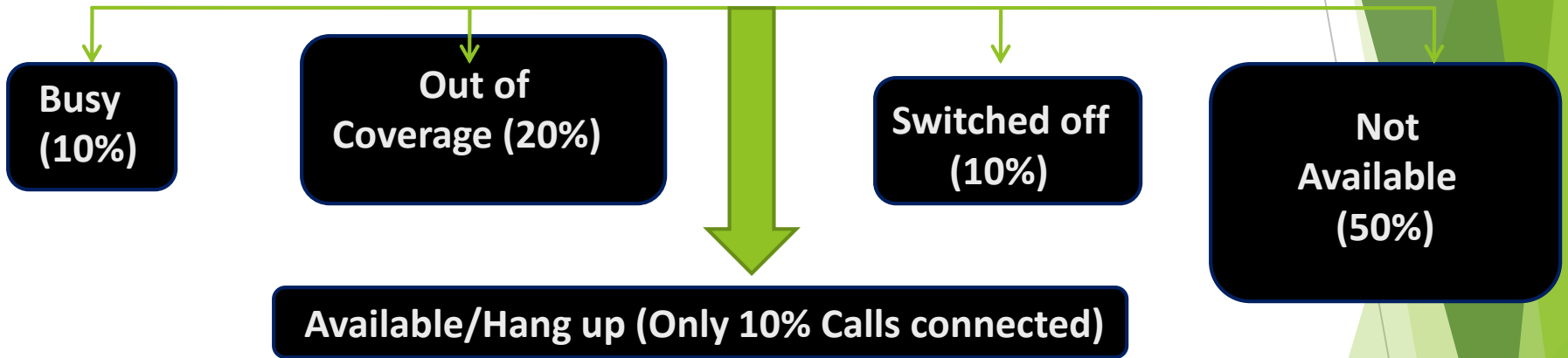
Proposed Recruit Avyukta :
100 Empanelments

CONVENTIONAL RECRUITMENT MECHANISM

Team of Recruiters



Recruiters calling to the candidates



Candidates

1000 calls = 1 Payment , Lets quadruple it with a Dialer

On 1000 CALLS to candidates during recruitment

Only 100 calls are picked up/CONNECTED

50 Candidates meeting JD and can be LINED UP

30 Candidates TURN UP and are 5 are SELECTED

3 JOIN and 1 stays for 3 Months (Payment for 1)

***Empanelled Partner pays for
1 Candidate / 1000 Calls***

PROPOSED RECRUITMENT MECHANISM



Avyukta-e-Call Server

Server calling to the candidates



**Only Available Candidates
(Connected Calls Only)**

Recruiters

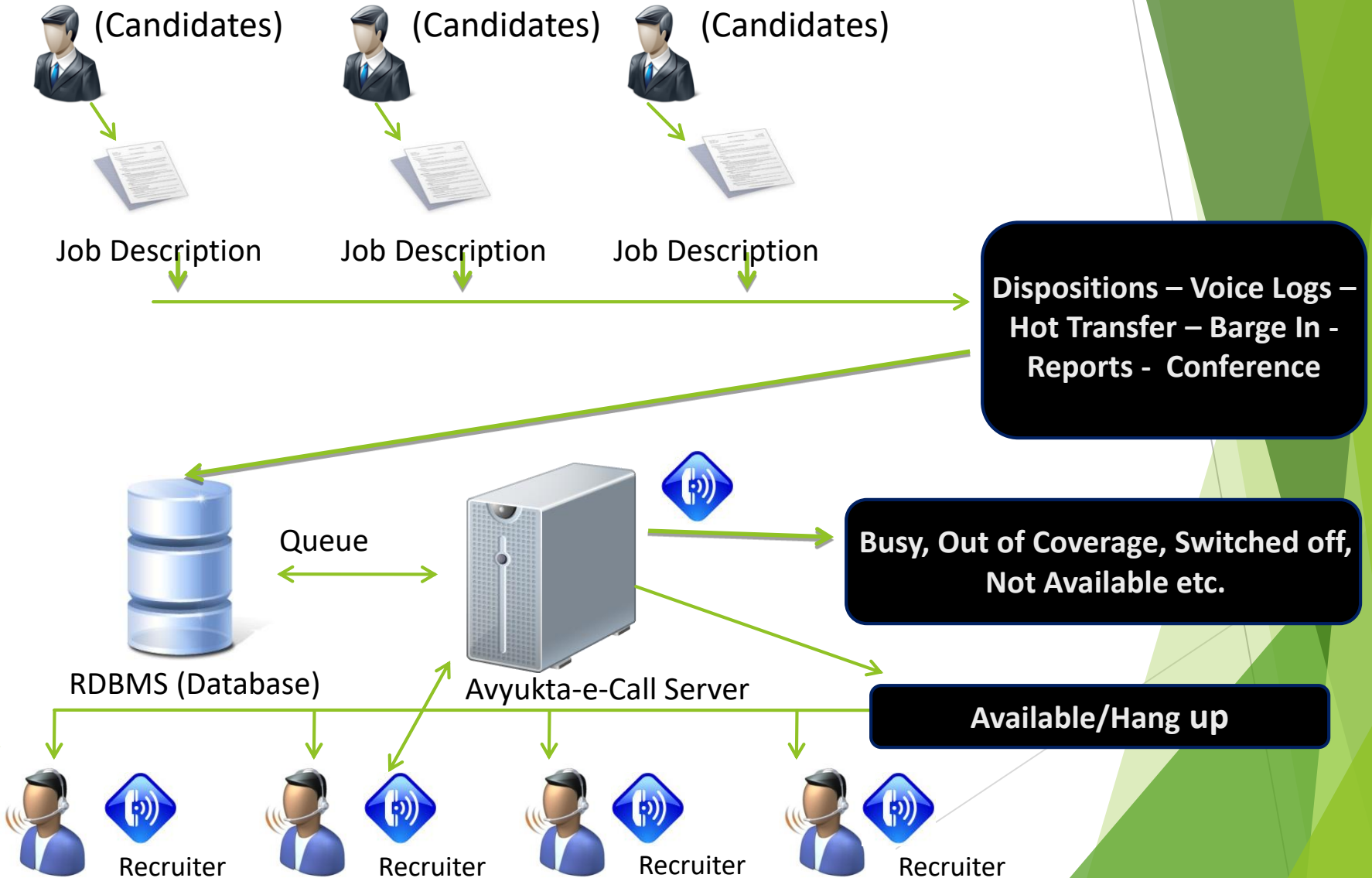


Candidates

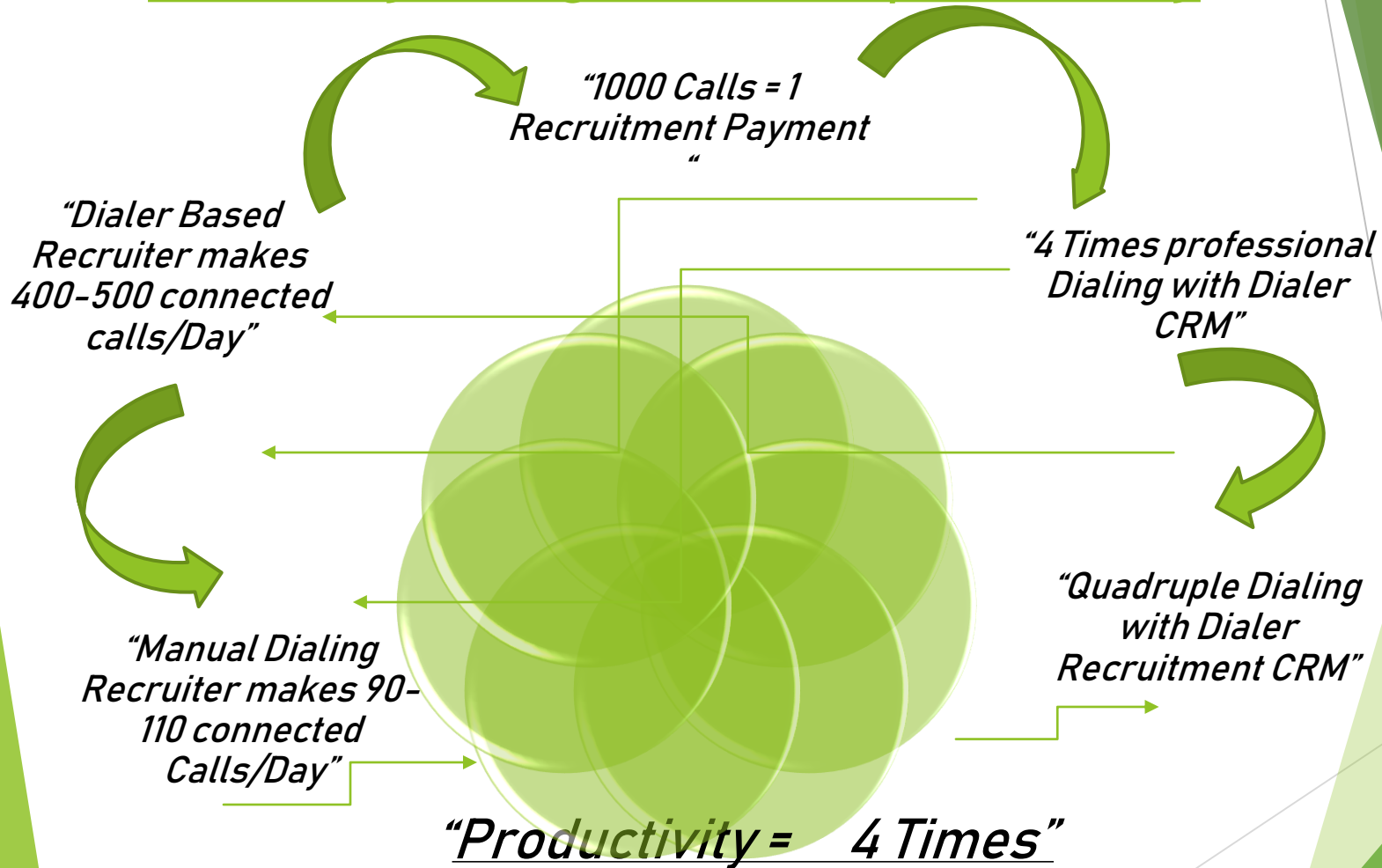


Candidates

PROPOSED SYSTEM



Cost Advantage = Either 400% Productivity or
75% Salary Saving with Same productivity



*"HR = Same" Cost Saving of Up to
18,00,000 INR / Annum / 10 Seats*

Candidates List

- NAVIGATION
- Dashboard
 - Lead >
 - OBD File >
 - Candidates Status
 - Report >
 - Status Report >

New Candidates List

Show entries

Search:

Name	Email	Phone Number	Alt. Number	Education	City/State	Update	Delete
4445	a@22	7023333600	7023333600	333	jaipur,d		Delete
Akshay	avyuktaecalls@gmail.com	9983333007	9983333007		Jaipur,Rajasthan		Delete
Avyu	aks@ksh.com	9983333009	9983333009	B.tech	Jaipur,Rajasthan		Delete
Avyukta	avyu@dab.com	9983333008	9983333008	b.tech	,		Delete
Brix	brx@hrx.com	9983333010	9983333010	B.Tech	Jaipur,Rajasthan		Delete

Lineup Candidates Report

- NAVIGATION
- Dashboard
 - Lead >
 - OBD File >
 - Candidates Status
 - Report >
 - Status Report >

Select Date

Candidates

[Report Download](#)

Lineup Candidates List

Entry Date	Name	Email	Phone Number	Alt. Number	Education	State	City
------------	------	-------	--------------	-------------	-----------	-------	------

- NAVIGATION
- Dashboard
 - Lead >
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 - Candidates Status
 - Report >
 - Status Report >

Press 1 Lead Export

YOU ARE HERE: Home / Press 1 Lead Export

Select Date ↗ ↻ ▼ ✕

Press 1 Candidates

Report Download

Press 1 Candidates List

Entry Date	Name	Email	Phone Number	Alt. Number	Education	State	City
------------	------	-------	--------------	-------------	-----------	-------	------

- NAVIGATION
- Dashboard
 - Lead >
 - OBD File >
 - Candidates Status
 - Report >
 - Status Report >

WALK-IN Report Export

YOU ARE HERE: Home / WALK-IN Report Export

Select Date ↗ ↻ ▼ ✕

Candidates

Report Download

WALK-IN Report Export List

Entry Date	Name	Email	Phone Number	Alt. Number	Education	State	City
------------	------	-------	--------------	-------------	-----------	-------	------



- NAVIGATION
- Dashboard
- Lead >
- OBD File >
- Candidates Status
- Report >
- Status Report >

Hold Report Export

YOU ARE HERE: Home / Hold Report Export

Select Date



Candidates

Report Download

Hold Report Export List

Entry Date	Name	Email	Phone Number	Alt. Number	Education	State	City
------------	------	-------	--------------	-------------	-----------	-------	------



- NAVIGATION
- Dashboard
- Lead >
- OBD File >
- Candidates Status
- Report >
- Status Report >

Reject Report Export

YOU ARE HERE: Home / Reject Report Export

Select Date



Candidates

Report Download

Reject Report Export List

Entry Date	Name	Email	Phone Number	Alt. Number	Education	State	City
------------	------	-------	--------------	-------------	-----------	-------	------

Lead Source/s

- ✓ *Direct/Walk In (Entry into Stage CRM / MIS)*
- ✓ *Facebook / Linked In (Entry into Stage CRM / MIS)*
- ✓ *Naukri/shine/dice/job portals (csv/xls , Directly import on Dialer)*
 - ✓ *Reference (Entry into Stage CRM / MIS)*
- ✓ *Website (Entry into Stage CRM / MIS , API required from Website for Direct Entry and Submission to Dialer DB SQL)*
- ✓ *Email (Entry into Stage CRM / MIS , API required from portal for Direct Entry and submission to Dialer DB SQL)*
 - ✓ *Others*

Stage CRM

*First Name ,Last Name, Phone Number 1,Phone Number 2,Email id
Qualification, Location, Source, Additional Mandatory/unavoidable fields*



FRESH STAGE (Entry with Source and other mandatory details , primary key is Ph. No. 1)



Line Up (Linking with Campaign on Dialer) >>(1)



*Yes (towards screening) , No (Towards reject with reason or others such as no reply , END
OF LOOP 1 or to be assigned to another campaign for re use) >>*



Yes (towards screening) ,

No (Towards reject with reason or others such as no reply ,



END OF LOOP 1 or to be assigned to another campaign for re use) >>

Screening



➤ *Yes / Accept >> (Towards Interview line up) ...*



➤ *Procedure (1) replica with alternate campaign ID*

➤ *No : Reject with Reason*



➤ *Company Interview >>*



➤ *Yes / Accept >> (Towards Offer Letter) ..*



➤ *Procedure (1) replica with alternate campaign ID*

➤ *Offer Letter*

➤ *Joining*


Line Up

*Case Study : Line Up_Genpact_PA
Upload of excel on Dialer wrt Campaign Line
Up_Genpact_PA >>*


- ✓ *Custom Pop Up with Name, Number 1 , Number 2, Email , Qualifications , Functional Skills , Key Skills , English Skills , Accent etc (or up to 7 cumulative custom fields) >>*
 - ✓ *Comment section for Commenting*
 - ✓ *Hang Up Event >>*
 - ✓ *Custom Disposition and Sub dispositions >*
 - ✓ *Rejected >> Reason*
 - ✓ *Call Back >> Calendar*
 - ✓ *Not Interested >> Reason*
- ✓ *Line Up>> Calendar >> Email API with custom template*

SMS / Email API : Upon line up disposition

Dear Mr/Mrs _____-, Your interview for Profile _____ has been scheduled by RECRUITER NAME on DDMMYYYY BETWEEN HHMM AND HHMM, Google Location for Interview shall be _____



Line Up OBD (Voice SMS with/out Press 1 option to all lined up candidates (Recruiter wise / Recruiter independent):

- 
- I. Upload Voice File Section
 - II. Recorder Button
 - III. Play Button
 - IV. Export Lead Disposition Report for Lineup >> Lined up Date Wise (Today)
 - V. Import for Voice Broadcasting
 - VI. Broadcast Button
 - VII. Reporting Section

**USE A CRM + DIALER
FOR TELEMARKETING
/ LEAD GENERATION &
SAVE UP TO 1
CRORE/ANNUM WITH
UP TO 500% PRODUCTIVITY INCREASE**

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; 275+ CLIENTS**

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