

# <u>Employment/PPO/Internship Program - Avyukta Intellicall</u>

**Company:** Avyukta Intellicall is a 13 Yr. Old organization with 475+ Clients across 9 Countries., Current Staff: 29, Joining: ASAP

Timings: WFO/Hybrid Profile with Regular Office Hours/Rotational/Candidate chosen Hrs

**Criterion:** For employment / Freelance / Project Based or Internship, we usually prefer candidates who come with a PPO option so that we train them and they stay with us once meet required parameters, Pre and Post Internship remunerations/salary/understanding can be discussed beforehand for this purpose

**Salary Range / Stipend:** Ranging from 7000 ₹/Month to 40000 ₹/Month depending on skillset and logical aptitude, Selection would be based on the expected Stipend communicated by the applicant at the following times: 1) During Internship

- 2) Internship Tenure
- 3) Post Internship / PPO / Onboarding directly for Employment or Job

**Openings:** 8-16 cumulatively for all profiles mentioned **Educational Qualification**: No bar for the right candidate **Location**: Jaipur

## Profiles Currently Hiring For ( Details on the following pages ):

- 1) IT Manager / Asterisk Support Engineer / Dialer Manager: Trainees / Interns / Employees:
- 2) <u>Process Associate/Business Development Executive / BDM:</u> Trainees/Interns/Employees 3) <u>Software Developer: Prerequisites:</u> Trainees/Interns/Employees

## **Products:**

- I. CRM: <a href="https://www.youtube.com/watch?v=tK4f87RQKQg">https://www.youtube.com/watch?v=tK4f87RQKQg</a>
- II. Brochure: <a href="https://www.dialerindia.com/downloads/Avyukta Intellical Brochure.pdf">https://www.dialerindia.com/downloads/Avyukta Intellical Brochure.pdf</a> III. Links: <a href="https://www.dialerindia.com/links">https://www.dialerindia.com/links</a>
- IV. YouTube: https://www.youtube.com/@avyuktaintellicall5553/videos
- V. Tutorials: <a href="https://www.dialerindia.com/dialer-tutorials">https://www.dialerindia.com/dialer-tutorials</a> (Use 9549999916 as regd. number )

# Profiles currently available (Internship with PPO/Employment):

1) IT Manager / Asterisk Support Engineer / Dialer Manager: Trainees/Interns/Employees:

## A) Prerequisites:

Networking:

LAN, WAN, Switches, Routers, RIP, OSPF, BGP basics

IP addressing, subnetting, gateways

DNS, DHCP, port forwarding, Wireshark, tcpdump, traceroute, mtr, ping, netstat, nslookup/dig

Firewall and UTM management

#### Linux:

RPM, ISO handling, CHMOD, User & Permission Management

Linux server installation, partitioning, and disk management

User and permission management

File systems, Samba, Wine, vi editor, Service Management

#### **VOIP & Telephony:**

PBX systems: Vicidial, GoAutoDial, Asterisk, FreePBX, 3CX

SIP trunking, PRI, GSM, IAX2 configurations

DID mapping, SIP protocol deep dive (INVITE, REGISTER, ACK, BYE)

RTP, SDP, codecs (G.711, G.729, Opus) — jitter, latency, packet loss troubleshooting

H.323, FXO/FXS, GSM gateways setup & maintenance

PRI cards (Digium, Sangoma) installation & drivers

Asterisk CLI commands & dialplan scripting

Call flow design, IVR menus, queues, and call recording setup

Dialer campaign configuration, pacing, and load balancing

Failover & redundancy planning for VOIP servers

## Communication (Above Average):

Written and verbal English skills

ISP and vendor coordination

Documentation and reporting

Team collaboration

#### B) Basic Study Material message for now:

Linux/PBX/Networking applicant: We work on a LAMP platformed software called asterisk:

#### " About Asterisk

- Asterisk is an open-source telephony engine and PBX system.
- It supports multiple trunk interfaces:

- GSM
- o PRI / SIP PRI
- Analog
- VoIP (Voice over IP)
- Basic components of any telephony system:
  - o **Extensions** individual endpoints or user accounts.
  - Trunks connections to external telephony networks.
- Common terms you'll encounter:
  - o **DID** (Direct Inward Dialing)
  - VolP SIP
  - o **H.323**
- Related hardware:
  - o IP Phones
  - GSM Gateways
  - PRI Cards
  - FXO / FXS Modules

Application that industry uses as a structure is another open-source application called "vicidial":

## **About Vicidial**

- Vicidial is an industry-standard, open-source call center suite built on top of Asterisk.
- It provides:
  - Predictive dialling
  - o Inbound / outbound / blended campaigns
  - o Real-time reporting & monitoring

## **Learning & Candidature Task**

To prepare for your role with us, complete the following practical setup exercise:

- 1. Install Vicibox on a Virtual Machine (VM)
  - o Configure at least one Extension and one User.
  - o Add a VoIP trunk connection.
- 2. Trunk Credentials for Testing (to be used after installation):

Username -- 12132999999, Pass: AIC\_123\_Intern\_1234, IP -- 136.243.22.181

#### **Test Call Assignment:**

- Step 1: Install and configure a Softphone (e.g., Zoiper, X-Lite).
- Step 2: Connect your softphone to the configured Vicidial extension.
- Step 3: Make an outbound test call to +1 408 791 3820.
- Step 4: When prompted, press 5 to enter the user's extension.
- Step 5: Enter Extension 4001 (Kartikey).
- Step 6: Record a 30-second sample call.
- **Step 7:** Share the **call recording and a screenshot** of the live call in the interns' WhatsApp group.

- 1) Process Associate/ Business Development Executive / BDM: Trainees/Interns/Employees
  - A) Criterion:
- I. Good Excellent English (written and verbal Skills)
- II. Basic IT Knowledge and awareness
- III. Unmonitored Performance oriented zeal and Self Discipline with a willingness to learn
- IV. Positive Vibes only (There are either performers or complainers, we prefer the former)
- b) Basic Study Material message for now:

## Most Important Links:

https://www.dialerindia.com/dialertutorials.php

YouTube Channel: https://www.youtube.com/@avyuktaintellicall5553

CRM Link: https://www.youtube.com/watch?v=tK4f87RQKQg To

## **D** Be Googled & Studied

- What is a Call Centre Definition, purpose, and functions.
- What is Inbound, Outbound, and Blended Call Centre Key differences and examples.
- What is VoIP (Voice over Internet Protocol) How it works and its advantages.
- What is a Dialer Types (predictive, progressive, manual) and use cases.
- What is Asterisk Overview of the open-source PBX platform.
- What is Vicidial / ViciBox / Elastix Their roles in call centre operations.
- Social & Industry Relevance How these technologies impact communication and business.

## Media Links:

LinkedIn: - https://www.linkedin.com/in/avyuktaintellicall/

FB: - <a href="https://www.facebook.com/dialerindia">https://www.facebook.com/dialerindia</a>

IG: - https://www.instagram.com/avyukta\_intellicall/

TW: - <a href="https://twitter.com/avyukta-ecall">https://twitter.com/avyukta-ecall</a>

# B) Day-to-day responsibilities/KRA, Sales, (All training would be provided):

- Set up channels of communication for Sales Team and other Business Development Team members.
- Work on lead generation/Business Development from sources such as LinkedIn, Skype, Discussion Forums

- c. India MART, and other blogs for Business Development KRA
- d. Work on Data mining and promotion via emails, LinkedIn, Skype, SMS, & calls for Business development and Lead generation.
- e. Work on business development for a product-based IT company for dialer, IVRS, CTI, etc.
- f. Lead verification: Get connected with the prospect, verify the same for the senior BD Team and make
- g. Cold calls for Lead Generation and/or Data Mining
- h. Coordinate with existing clientele for feedback, Cross/Up Sales

## 2) Software Developer: Employees / Intern/ Trainees: Prerequisites:

a) Basics of Core – Advance PHP /Laravel / Code Ignitor, Restful API Integration, JavaScript,

HTML, CSS, MVC, DB structures, Arrays, Ajax, SQL (Joint Queries), Bootstrap b) App Development – Flutter / Hybrid or Others

- c) ASP / Dot Net
- d) Code Igniter Full Stack

#### 3) Others: a) Digital Marketing:

- a) SEO/SMO/SEM
- b) other modes knowledge for Organic / Inorganic Promotions
- c) Bulk Email / Content / Designing

#### 4) Others: b) Accounts

- a) Latest Tally version and understanding of GST / TDS Etc.
- b) MS Office, specially MS Excel
- c) Ability to create client/employee related docs such as Proforma Invoice/ Purchase Order

Reach us: +91-856-00-00-600; +91-954-99-99916 (Call/WhatsApp),  $\frac{\text{https://wa.me/}918560000600}{\text{URL to upload Resume / CV with expectations: } \frac{\text{https://dialerindia.com/jobs}}{\text{https://dialerindia.com/jobs}}$