



**Avyukta Intellicall**

IT - WEB - TELEPHONY

Call Center @ Telephony @ solutions

## ITFY Sales Profile – Avyukta Intellicall

### Company Introduction

Company: Avyukta Intellicall is a 13-year-old organization with 475+ clients across 9 countries. We specialize in advanced telecommunication solutions and CRM integrations, offering robust services to clients worldwide.

### Position Overview

Open positions are available for motivated individuals to join our sales team. Roles include:

- Sales Executive
- Business Development Executive
- Client Relationship Manager
- Sales Intern

These roles involve lead generation, nurturing client relationships, product pitching, and driving revenue growth.

### Employment Criteria & Timings

We prefer candidates open to a Pre-Placement Offer (PPO) model, allowing us to train and retain them post-internship.

Work Hours: WFO/Hybrid options with regular office hours or rotational shifts as per candidate preference.

### Salary & Stipend Structure

Range: ₹7,000 to ₹40,000 per month, depending on skillset and performance.

Additional Incentives: Sales-based commissions and performance bonuses.

Stages of Discussion:

1. During Internship
2. Internship Tenure
3. Post Internship / PPO / Direct Employment

### Prerequisites

- Strong verbal and written English communication skills
- Basic knowledge of CRM tools and lead management
- Ability to handle client interactions professionally



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- Negotiation and closing skills
- Market research and competitor analysis
- Self-driven and target-oriented mindset

## Training Roadmap

### Level 1 (Month 1–3):

- Introduction to Avyukta products and CRM
- Basic sales pitch and call handling
- Handling inbound inquiries and documentation
- Understanding target markets and customer personas

### Level 2 (Month 3–6):

- Outbound sales strategies
- Handling objections and advanced negotiation
- Key account management
- Reporting and CRM analytics

### Level 3 (Month 6–9):

- Strategic sales planning and forecasting
- Leadership and team management
- High-value deal closures
- Scaling revenue operations

## Weekly Commitment & Growth Path

- 10–15 hours/week of active learning and practice during the internship.
- 70% focus on hands-on sales calls and CRM usage, 30% on strategy and learning.
- Clear progression path from Sales Intern to Team Lead and Managerial roles.

## Social & Media Links

LinkedIn: <https://www.linkedin.com/in/avyuktaintellicall/>

Facebook: <https://www.facebook.com/dialerindia>

Instagram: [https://www.instagram.com/avyukta\\_intellicall/](https://www.instagram.com/avyukta_intellicall/)

Twitter: [https://twitter.com/avyukta\\_ecall](https://twitter.com/avyukta_ecall)

YouTube: <https://www.youtube.com/watch?v=tK4f87RQKQg>